

THE BARTER OPTION

Workbook

Bartering or trading goods without using money has been going on for thousands of years



Bartering exchange of goods, skills or time has been increasing, even on the internet and community groups can be set up to assist 'trading without money'



	<u>Often</u>	<u>Sometimes</u>	<u>Never</u>
Have you ever exchanged goods without using money?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Have you ever given your time or skills in exchange for goods?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Discuss your experience and the value of bartering with your group



In poor communities where there may be very little cash available bartering is accepted as the way to help each other. Statistics suggest that about 20% of trading in poor communities is through barter

Bartering Rules

1. Only barter for business supplies or services that you really need or value.
2. Exchange equal value for equal value
- 3 Keep careful records!
4. Treat your bartering customer the same as you would a paying customer.
5. Be careful!

Don't engage in so much bartering that you begin to change the nature of your business or fail to generate enough money to run your business and provide personal income for yourself or family

Be careful to do what is right in the eyes of everybody Romans 12vs 17

Discuss these rules – are they helpful?



Bartering is now being done widely on the internet. If you search 'Google' there are over 7 million websites featuring bartering!



Barter Time and Local Currencies

There are now successful 'barter' organizations exchanging goods or time and some introduce a local currency for trading in a community

Lewes is a town in the UK which has its own currency



<http://www.barterexchangetrainers.com/> offers a free introduction to setting up a 'Barter Exchange'

Discuss opportunities in your community for bartering for goods, time and whether you could develop your own community currency