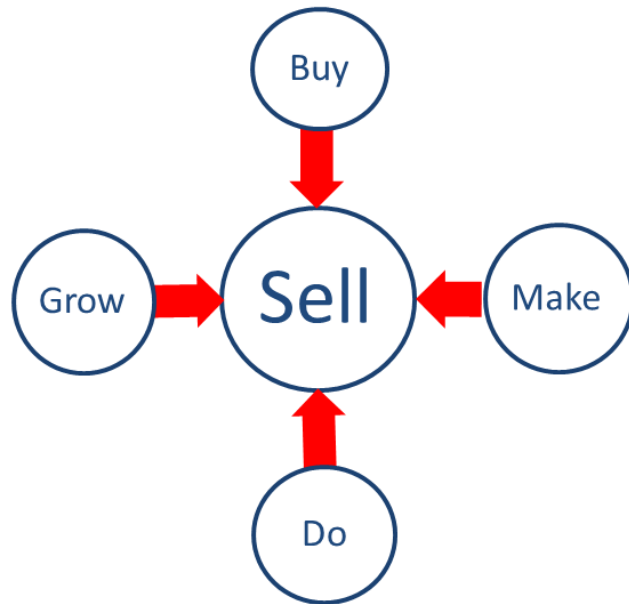


SUBSISTENCE TRAINING AND PLANNING

Producing goods that people want to buy and provide services that people will pay for.





See what others are already doing

Think about what you could do well

Enquire if people will buy your product or service

Plan what you will do

Start your own successful trading business

See what others
are doing



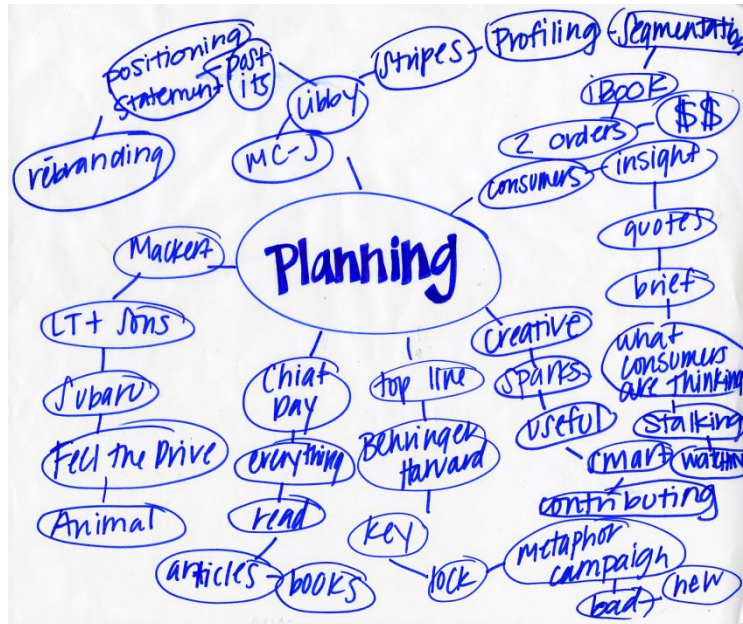
Think about what you could do well

I CAN/CAN'T DO THIS	I Can Do This Very Well	I Can Do This	I Can Do This But Not Very Well	I Can't Do This
Grow crops for food and sell surplus				
Make things that people want to buy				
Buy and sell goods				

Enquire if people will buy from you

I CAN/CAN'T DO THIS	I Can Do This Very Well	I Can Do This	I Can Do This But Not Very Well	I Can't Do This
I will discuss with my family				
I will discuss with local people				
I will discuss with people in a nearby town				

Plan what you will do



Make sure you will
make a profit with
your trading



Sales **P**lan



Start your own successful trading business

TASK	YES	NO	NOT YET
I have a clear plan			
My family agree and will help me			
I know I will make a profit (costing)			
I know who my customers will be			

