

Informal and Formal Trading



Informal Trading Advantages

Workbook Exercise



Using the Workbook – Look to develop your answers to these and more questions

Informal Trading Advantages	Very True	Sometimes True	I Don't Know	Not True
Easy To Start				
Needs Very Little Money to Start				
Can Try New Ideas				
Helps My Family Needs				

Informal Trading Problems

Workbook Exercise



Using the Workbook (Page 2) – Look to develop your answers to these and more questions

Informal Trading Problems	Very True	Sometimes True	I Don't Know	Not True
Too many people doing the same trading				
Too little money to start well				
Don't want to Try New Ideas				
All profit needed for family income				

Formal Trading Advantages

Workbook Exercise



Using the Workbook (Page 3) – Look to develop your answers to these and more questions

Formal Trading Advantages	Very True	Sometimes True	I Don't Know	Not True
Access to State Benefits				
Better Image With Customers & Suppliers				
Easier to Get Loans at Better Interest Rates				
Can Join Professional Trading Associations				

Formal Trading Disadvantages

Workbook Exercise



